



## STRUCTURED APPROACH TO STRATEGIC SOLUTIONS

ProSidian Consulting is a strategically integrated Management and Operations Consulting Services Firm focusing on providing value to clients through tailored solutions based on industry leading practices. ProSidian's services focus on the broad spectrum of Risk Management, Compliance, Business Process, IT Effectiveness, Energy & Sustainability, and Human Capital. We help forward-thinking clients solve problems and improve operations.

Launched by former Big 4 Management Consultants; our multidisciplinary teams bring together the talents of nearly 190 professionals nationally to complete a wide variety of engagements for Private Companies, Fortune 1,000 Enterprises, and Government Agencies of all sizes. When you work with ProSidian, you have immediate and constant access to the full range of staff expertise that can seamlessly respond to complex project's needs.

Linking strategy to execution, ProSidian assists client leaders in maximizing company return on investment capital through design and execution of operations core to delivering value to customers. Our Services are deployed across the enterprise, target drivers of economic profit (growth, margin, and efficiency), and are aligned at the intersections of assets, processes, policies, and people delivering value.

We employ an on-demand business model—a flexible, results-driven approach anchored in industry best practices, tailored to your business needs that combine the subject matter expertise of Engagement Teams with the project management and quality oversight of our principals and practice leaders. ProSidian clients represent a broad spectrum of industries to include but are not limited to Energy, Manufacturing, Chemical, Retail, Healthcare, Telecommunications, Hospitality, Pharmaceuticals, Banking & Financial Services, Transportation, Federal, and State Government Agencies. **Learn more at [www.ProSidian.com](http://www.ProSidian.com)**

### CONTACT INFORMATION

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**DOING BUSINESS AS:** ProSidian Consulting

#### PRIMARY NAICS CODES

541611, 561499, 541990, 561990, 561421, 541350, 624110, 541513, 541512, 541511, 518210, 541860, 561410, 611710, 541330, 561210, 522320, 541430, 541612, 928120, 235990, 541613, 541910, 541519, 921190, 624190, 541618, 541690, 561790, 541490, 488190, 561910, 541921, 523920, 541614, 611430, 561330, 801016, 541713, 541720, 561621, 511210, 541370, 561320, 541930

### CORPORATE PROFILE

**SBA 8(A) CERTIFICATION:** PC 03.04.2013 Through 03.03.2022

**DUNS:** 828872981

**CAGE/NCAGE/SAM:** 5CAP1 - Top-Secret Facility Clearance

**HUB ZONE CERTIFICATION:** HUBZone Certification - 60435 [Awarded]

**NAVY SEAPORT-E:** N00178-15-D-8378

**ADMINISTRATION:** Limited Liability Company

**YEAR INCORPORATED:** 2008

**STATE OF INCORPORATION:** Delaware

**GSA MOBIS #:** Contract - GS-10F-0309Y

**KEY SOLUTIONS:** Risk Mgmt. | Compliance | Business Process | Program Mgmt. | IT Effectiveness | Energy & Sustainability | Human Capital

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# PROSIDIAN CAPABILITIES STATEMENT

SERVICES	PROSIDIAN SERVICES SUMMARY	PAST PERFORMANCE
<b>RISK MANAGEMENT</b>	Information   Contract   Regulatory   Operations   Compliance   Financial Risk Management (FRM)   Controls Risk - Performance Risk   Environmental Market Risk - Implementation Risk	U.S. Federal Deposit Insurance Corporation (FDIC)   AstraZeneca   Department of The Interior (USGS)   Department of Defense
<b>COMPLIANCE</b>	Internal Control / Internal Audit Requirements   Govt. Regulations   Governance Risk Management & Compliance (GRC)   Managing Appropriate Response to Applicable Laws, Regulations, & Standards   Statement of Conditions (SOC)	Department of The Interior (USGS)   City of Philadelphia (PGW)   British Petroleum (BP)   Mirant Corporation   NRG Energy   Duke   VA
<b>BUSINESS PROCESS</b>	People, Process, Technology Infrastructure to Drive Objectives: Process Classification Framework (PCF)   Program Managers   Process Modeling   Process Design   Process Execution   Assessment   Logistics Support Services	FDIC   Department of Defense   The American Legion   Department of Interior   The AOC   US Army Reserves Command   VA VISN   DOE
<b>IT EFFECTIVENESS</b>	Planning, Delivering, Resourcing, & Operating IT Initiatives   Web-Based Applications   Site Development   Business Application Development   Software Development   Inventory & Asset Management   Testing & Support	Federal Deposit Insurance Corp (FDIC)   Miami Dade County   Wells Fargo/Wachovia Bank   KPMG, LLP   City of Philadelphia (PGW)   Ft. Bliss
<b>PROGRAM / PROJECT MGMT.</b>	Program & Project Management Methodology - Quality solutions to manage the schedule, scope, risk, and budget. Ensuring effective project control infrastructure is in place to identify, track, and facilitate issue resolution.	Federal Deposit Insurance Corp (FDIC)   The American Legion   Department of Interior   Florida Power & Light   Department of Defense
<b>ENERGY &amp; SUSTAINABILITY</b>	Forecasting, Contracts & Procurement, Policy & Procedures, Reporting, Transactions & Execution, Portfolio Management & Analysis   Analytical and Strategic Support Across the Business Process Lifecycle   Brokerage Supply	Exelon   Occidental Energy Marketing   Duke Energy   Vectren   Williams   Ernst & Young   AstraZeneca   Hof Textiles   Dept. Of Energy
<b>HUMAN CAPITAL</b>	Staff Aug   Strategic Resourcing   WorkForce Analytics   Leadership Development   Training   Knowledge Management   Job Task Analysis   Change Management   Facilitation Support   Organizational Development	The City of Durham   NC Department of Transportation   Department of Veterans Affairs   Office of Personnel Mgmt.   The MBDA   The U.S. State Dept.

## NAICS CODES FOR SERVICES OFFERED

541611: Administrative Management and General Mgmt. Consulting Services  
 541618: Other Management Consulting Services  
 541690: Other Scientific and Technical Consulting Services  
 611699: All Other Miscellaneous Schools and Instruction  
 541330: Engineering Services (Energy Management Consulting)  
 541612: Human Resources Consulting Services  
 519190: All Other Information Services  
 541219: Other Accounting Services  
 561320: Temporary Help Services (Program Management Support)  
 541910: Marketing Research and Public Opinion Polling  
 561499: All Other Business Support Services  
 561210: Facilities Support Services

541614: Process, Physical Distribution, and Logistics Consulting Services  
 611430: Professional and Management Development Training  
 541990: All Other Professional, Scientific, and Technical Services  
 921190: Other General Government Support (Project Management)  
 541513: Computer Facilities Management Services  
 561110: Office Administrative and Logistics Services  
 541720: Research and Development in the Social Sciences and Humanities  
 541512: Computer Systems (Analysis, Design, And Integration) Services  
 541519: Other Computer Related Services  
 541613: Marketing Consulting Services  
 611710: Educational Support Services  
 541511: Custom Computer Programming Services

## CORE COMPETENCIES

**DEEP SUBJECT-MATTER EXPERTISE & EXPERIENCE** – committed to bringing unmatched expertise and leading-edge thinking to our clients. Our clients receive “experienced only resources” with multinational client exposure that can tailor solutions based on industry-leading practices.

**STRATEGIC RESOURCING & OPERATIONAL EFFICIENCY** – our on-demand strategic resourcing fit client requirements & timelines and provides direct senior leadership involvement from start-to-finish. We take the unnecessary overhead out of our cost structure and focus on efficient use of strategic resources.

**COST COMPETITIVE** – our rates are lower than big 4 & national firms and our consultants bring a combined experience of over 30 years of management and operations experience spanning a broad spectrum of industries—including but not limited to — manufacturing, banking & financial services, consumer products & retail, energy & utilities, federal state, & local government agencies

**PEOPLE-FOCUSED STRATEGY** – value employee personal and professional development and support a consulting model that includes flexible travel and a “work from where you live” policy. The result is happier, healthier engagement teams that have greater focus, energy, and passion for their work - and that means happier clients.

**EXPERIENCED ONLY RESOURCES** – razor-sharp focus committed to maintaining the highest level of expertise where clients receive “experienced only resources” (both cleared & un-cleared) with multinational client exposure that can tailor solutions based on industry-leading practices.

## DIFFERENTIATORS

**PERFORMANCE BORN OUT OF EXPERIENCE** – a culture where team dynamics, entrepreneurial spirit, and respect for the individual form the cornerstone of advisory services.

**EXPERIENCE AND RESPONSIVENESS** – we value responsiveness to clients, provision of excellence with high levels of service, and upholding our values and ethical standards in all activities.

**THE PROSIDIAN GSA PSS/MOBIS CONTRACT** – the mandate to achieve more with less, improve performance and accountability, better manage change, and sustain superior value and outcomes supporting mission operations.

**EXCELLENCE IN PERFORMANCE** – we bring together talented and committed people with diverse perspectives -- people who can challenge one another’s thinking, people who collectively approach problems from multiple points of view to add value to our clients in the markets we serve.

**THINKING "THE BOX OUTSIDE"** – linking strategy to execution, we assist client leaders in maximizing company return on investment capital through design and execution of operations core to delivering value to customers.

**UNDERSTANDING OF CHANGE DYNAMICS** – We understand that even the most brilliant analysis and fact-driven recommendations can fail to drive change without real buy-in from those affected. We apply and stress change principles such as consistent communication, early stakeholder engagement, cross-functional collaboration, and active listening throughout all phases of a client engagement.